Minutes for OISRA Board Meeting June 4, 2020 Zoom Meeting

Present:

Mike McManus – President (Alpine Division)
Eric Martin – Vice-President (Nordic Division)
Ryan Rooper – Treasurer and Alpine Liaison (Alpine Division)
John Collins – Nordic Liaison
Laura Gentry – Alpine Division
Dave Munson – Executive Director
Jinny Martin – OISRA Board Secretary
Nora Semonsen – OISRA Administrative Services

Meeting called to order at 7:01 pm.

1. PRELIMINARY BUSINESS

1.1. May 14, 2020 Meeting Minutes

MOTION: John C. moves to accept the May 14th meeting minutes as presented. Eric M. seconds.

VOTE: Unanimous approval.

1.2. Treasurer's Report – Ryan Rooper

MOTION: John C. moves to approve the treasurer's report as presented. Laura G. seconds.

VOTE: Unanimous approval.

Discussion:

- Reviewed balance sheet net income is approximately \$7,000 more than the slightly negative net balance from last year
- Looked at Profit & Loss
 - Showed May 2019-April 2020, and also May 2018 April 2019
 - This is the last year of Point S and OSU Cascades Partner Sponsorships as well as the last year for Point S state sponsorship
 - Income from Active was net income, meaning the Active fee had been taken out of the payments made by skiers and coaches to Active. About \$7500 of the amount coaches and skiers pay Active didn't get written in as OISRA income.
 - Possibility of having alpine volunteers not use Active for registration as a cost savings for Active fees.
 - Based on insurance and/or attorney requirements for each Alpine League, the consequence could be that each league might handle the volunteer registration and volunteer waiver differently.
 - ACTION! Mike M. and Dave M. will continue to do problem solving about the best way to deal with alpine volunteer registrations— and will get back to the Board with a suggestion for how Alpine volunteers should register.

- Active Network fee is an annual fee specifically for a 24-hr phone help service.
- Coaches' membership fees do not cover the cost of coaches' training courses – never was the intention for coaches' fees to cover their training.
- Paid for background checks this year. Last year, there were only a handful
 of background checks done, so the company that ran those background
 checks did not charge OISRA for them. But this year, with OISRA doing
 background checks on all coaches, OISRA had to pay for the service.

1.3 Budget – will decide on budget later

- ACTION! Ryan R. has a proposed budget for a starting point. [Post Meeting: Ryan though he had sent out the proposed budget, but board members did not receive it. Ryan will resend it.]
- Budget needs to be done by early September when Nora adds registration fees to online registration.
- Most likely will need a special budget meeting, because this timeframe is prior to the time when the Fall Board meeting usually happens.
- Some considerations for the budget
 - If Alpine leagues do not take on doing background checks, then OISRA will need to purchase additional insurance to cover liability for doing the background checks for the leagues.
 - Support from OSU Cascades and Point S has expired and it would be helpful to know about any new sponsorship money prior to setting up budget. (NOTE: Thank you to Three Rivers League for finding initial donations from Point S that have allowed OISRA organization to be blessed with generous donations for many years.)

2. OLD BUSINESS

2.1 Administrative Services Report – Nora Semonsen

2.1.1 Background Checks

- Last season was the first year we took on doing background checks for all coaches (instead of accepting a background check done by another agency, such as school, youth organization, etc.)
- How timely are the background checks? Nora didn't get them back prior to
 the coaches starting to work with skiers, but worked on the assumption that
 people in general would pass and any problems would be addressed when
 they cropped up. Also had a late start last year because of all insurance
 problems at start of season.
- Questions for Board to consider
 - Company we are currently using will not run national checks next season – will only run state-wide checks - and is not taking on any new clients (Information dated December, 2019)
 - Company we are currently using may not be available next season because of Covid 19.
 - Next season, the company we are currently using may not adequately cover the services OISRA needs legally

- If OISRA does the background checks for the Alpine leagues, then OISRA assumes some liability. Board may want to consider that all Alpine leagues run their own background checks for coaches and volunteers.
- ACTION! Mike M. and Dave M. will continue to do problem solving about the whole issue of background checks for coaches, addressing the questions Nora S. raised, and get back to the board with suggestions.

2.1.2 Coaches' Training

- Chasing down coaches who didn't complete courses in a timely way is time consuming and frustrating
 - Nora did lots of nagging and dumped this on the Executive Director and on the league presidents and still had some non-compliant coaches.
 - Suggestions about ways to be more strict with enforcement.
 - Clarified that policies require coaches to complete training prior to working with skiers.
 - The start of the winter sports season (mid-November) is when most coaches must have completed training so they are ready to work with skiers on the first training day.
 - List of coaches who did not complete training was posted on the website – along with those who had completed training. This list does not show the date when they completed training – can't see the stragglers.
 - Laura G. wants to enforce an October deadline for Metro League coaches to complete their training courses.
 - Laura G. and Ryan R. want Nora to send them lists of coaches who did not complete training in their leagues and would also like dates when stragglers completed training.
 - ACTION! Nora will provide these lists to Laura G. and Ryan R.
 - ACTION! Nora will provide lists of coaches who did not complete their training course to all League presidents.

2.1.3 Online Registration

- New system generally went smoothly people liked it better.
- Having phone option for getting help was worth the cost—though was not available on the weekends!
- Alpine states registration went much easier
 - Can make it even easier by making some changes with how OSSA skiers register- so that they use the Active registration only at the time when they are registering for state

2.2 OSAA Emerging Sports Update (See appendices A and B)

- Zoom meeting with OSAA Executive Director, Peter Weber, showed that OSAA is as enthusiastic about getting us involved as we are in getting involved with them.
- OSAA seems to be flexible
 - There are ways to work within OSAA funding policies, so that OISRA could continue to provide some funding, such as for the Alpine state meet social.
 - OSAA works <u>in relationship</u> with coaches' organizations for other OSAA activities, so OISRA would not disband if skiing became an OSAA activity.

- OSAA typically funds state championships by paying for the venue, officials, trophies, event insurance, and transportation costs (according to the OSAA reimbursement formula)
- <u>First</u> biggest obstacle is going to be insurance, because OSAA sports/activities are insured by each school. If schools are not able to get insurance coverage for skiing, then it doesn't matter how much everyone wants this to happen, it won't happen.
 - It might be possible that the school could get insurance that covers skiing, but that insurance might come at an increased cost.
 - The people promoting clay targets as an OSAA sport are a step ahead of us in working through how to approach the insurance issue. They have already approached schools and have accomplished getting communications from PACE (an insurance pool that includes all but three districts in the state) that are helping them when they talk to schools about insurance.
 - Dave M. has contacted PACE and is trying to get more information from them.
 Has been bounced back and forth between different people. And the details of what the clay targets people have gotten from PACE are not yet clear.
 - ACTION! Dave M. will continue to reach out to PACE and report back to the Board.
- <u>Second</u> biggest thing to work through is getting school administrators that currently
 have student skiers at their schools to support OSAA skiing. OSAA policies say that OSAA
 teams can not compete against non-OSAA teams in OSAA sanctioned activities.
 - Each OSAA member school decides which OSAA sports/activities they want to support and how they will support that sport/activity.
 - The big problem is if an OSAA member school decides they do not want to support OSAA skiing. Then any student skiers from that school would not be allowed to compete in OSAA events with OSAA ski teams. We do not want to leave out these skiers.
 - A few skiers currently attend schools that are not OSAA member schools. OSAA policies allow for skiers in these situations to participate in OSAA activities. So these skiers would not be left out.
- ACTION! Plan for getting buy-in from schools involves all Board members taking action.
 - Getting buy-in from schools requires FIRST getting buy-in from OISRA coaches.
 - Within a couple days, board members will email Dave M. names of people to invite to "executive-level" meetings for each division where Board members will explain to Division league representatives why the board wants skiing to become an OSAA activity.
 - Important that people representing their league are leaders who can communicate – don't necessarily have to be the league reps
 - Board members will help set up the two zoom meetings with these Alpine and Nordic representatives and some board members.
 - These meetings will focus on presenting prepared bullet points that explain why (advantages), the vision, and the hurdles for becoming an OSAA activity. Board members will also be ready to answer questions and to explain that some questions cannot be answered yet.
 - Board members will help facilitate inviting coaches to league coaches' meetings that are hosted by the people who went to these "executive-level" meetings.

- Explain to coaches the why (advantages), the vision, and hurdles of becoming an OSAA activity and ask for the coaches' support and their action to go to their schools and talk to administrators
- Strongly emphasize that coaches invite parents to go with them to the schools.
- Board members support coaches as they contact schools.

ACTION! John C. will write the bullet points that explain why (advantages), the vision, and the hurdles of skiing becoming an OSAA activity.

- Reviewed timeline for becoming accepted as an OSAA activity.
 NOTE: Actions by the OISRA board will be taking place in parallel with actions being taken by Peter Weber. At any point, unresolvable obstacles might delay or stop the action plan for meeting this timetable.
 - June 2020: Work on getting information to Peter Weber for his June staff meeting. Start having "executive-level" zoom meetings.
 - o Get feedback from Peter W. and his staff.
 - o Make revisions on information and get revisions back to Peter.
 - July 2020: Peter W. will take revised information to the Executive Board at their July meeting. Start having zoom meetings with coaches and begin approaching schools.
 - o Get feedback from Peter W. and the Executive Board.
 - October 2020: Present the final request for the October meeting of the
 Delegate Assembly. Final request will include data about how many schools are
 willing to take on skiing as an emerging activity.
 - Get feedback from the first reading at the Delegate Assembly
 - Spring 2021: Make <u>final request</u> to the Delegate Assembly at their 2021 Spring meeting.
 - o If skiing is accepted by the Delegate Assembly as an **Emerging Activity**,
 - Winter 2021: high school skiing will be structured as an OSAA emerging activity and all OSAA rules for emerging activities will be followed for 2 years.
 - Spring 2023: Earliest date when OSAA Delegate Assembly could approve skiing as an "official" OSAA activity. Is possible that skiing could remain as an emerging activity for longer than 2 years.

2.3 Executive Director's Report

- Insurance issues for the alpine leagues was a challenge to work through in the fall.
- Problems with receiving incident reports was most likely because of a change in email address. Mike M. sent Dave M. a year-end summary so the data was collected.
- 2.4 <u>Air Quality Standards</u> Table discussion until next meeting.

2.5 Fundraising Committee

- Mike M. has talked to Spencer Raymond about leading a fundraising committee, and Spencer is agreeable to taking on this role.
 - o Because of Covid 19, this is not a good time to look for sponsorship

- Spencer thinks Point S might still do the Partnership Sponsorship, but not the state meet one
- ACTION! Mike M. and Dave M. will continue to develop more details about how
 the sponsorship committee will work, including setting up specific guidelines, to
 be approved by the Board, for the information to present to a potential sponsor.

2.6 Alpine Leagues' Insurance Committee Report

- Worked through all alpine insurance issues last season
- Unresolved issues at this time are:
 - background checks for alpine coaches and volunteers
 - possible need for contracts between Alpine leagues and OISRA if OISRA is providing services to Alpine leagues
- To deal with unresolved issues, the alpine league insurance committee may need to identify
 - o what services OISRA is providing to the leagues
 - the cost for those services
 - o how to transfer costs and responsibilities to the leagues
- **ACTION!** Mike M. has asked Dave M. to inquire about OISRA getting event insurance for the Alpine Leagues State Championships event.

2.7 10% surcharge on all donations that go through OISRA

MOTION: Ryan R. moves to rescind previous motion (June 8, 2019 for a 10% surcharge for all donations that go through the OISRA. Laura G. seconds.

VOTE: Unanimous approval.

3. NEW BUSINESS

3.1 Nordic Division Report

3.1.1 New Wax Rules – See Appendix C

MOTION: Ryan R. moves to accept new Nordic wax rules. John C. seconds.

VOTE: Unanimous approval.

3.1.2 2020-21 Nordic Division Budget

MOTION: Ryan R. moves to approve the 2020-21 Nordic Division budget. John C.

Seconds.

VOTE: Unanimous approval.

3.2 Alpine Division Report

3.2.1 Alpine Division has not had its spring meeting yet.

3.3 Response to Pandemic

- For information purposes, the pandemic responses from NFHS and from OSAA were available for review.
- US Ski and Snowboard will be posting their pandemic guidelines at the end of this week
- OISRA Board may have to decide on a pandemic response sometime in the late fall.
- OISRA Board is not preparing a response at this time.

Meeting adjourned at 9:35 pm.

Respectfully submitted by Jinny Martin Board Secretary

Appendix A

Summary Points from May 29, 2020 meeting with Peter Weber, OSAA Executive Director

(See meeting notes, Appendix B, for more details)

- The process for becoming accepted as an OSAA emerging sport will take ONE YEAR, at a minimum
- We now have a timetable of what to turn in and when
- We have a contact person (Peter Weber) who will answer questions by email at any time.
- Schools will need to take on **insurance** Dave Munson will start communications with PACE, an insurance **pool** for Oregon education organizations
- Coaches and board members will need to talk to school administrators and get feedback about how they would approach ski racing if it were an OSAA emerging sport. Need this information before sending in the finalized request to the Delegate Assembly in October..
- The emerging sport of ski racing would not be treated as a traditional OSAA sport. Would be treated more like orchestra or cheerleading, which are OSAA activities:
 - OISRA would still have a role as a coaches' organization
 - Schools would not have to pay for all the things they pay for traditional OSAA sports
 - Volunteer coaches are allowed is one way to show a school how they can save money
 - Ski racing could use ONE classification for all schools (Don't have to be 1A through 6A classifications)
 - Ski racing could continue to use current OISRA ski leagues they would be considered "special districts."
 - Students at online schools can ski for a resident public school
 - o Students at OSAA Associate Member schools can ski for a resident public school
 - Students who attend private schools that do not offer ski racing can ski for a resident public school, if the public school agrees
 - Alpine and Nordic skiing would be considered as two events in the activity of skiing do not need to stand alone
- OSAA finances the ski racing state championships AFTER the 2-yr provisional period, if ski racing
 is approved as an OSAA sport/activity. OISRA has the flexibility to fund and add any "extras" to
 the state championships that are not "essential" to the competition itself.
- OSAA does not allow an OSAA team to compete against a non-OSAA team.
 - May need some creative juggling of teams if there are some schools that do not buy into having OSAA teams.
 - Or may need to request the Delegate Assembly to make some sort of modification to this rule for ski racing.
 - o Or?

- OSAA Executive Board fully supports ski racing as an emerging sport and they will do
 everything they can to facilitate communications with the OSAA Delegate Assembly. However,
 they do not know what kind of support emerging sports will get from schools.
- Some questions cannot be answered at this time, because the whole process is new to OSAA, and each emerging sport/activity has unique issues to work through.

Appendix B

Notes from Zoom Meeting, May 29, 2020, 9:00 am

Present: Dave Munson, OISRA Executive Director; Mike McManus OISRA President; Jinny Martin OISRA Board Secretary; Peter Weber, OSAA Executive Director

Peter Weber clarified the process of applying to OSAA to become an OSAA Emerging Sport, and he answered other questions about Emerging Sports.

- Timetable for moving through application process minimum amount of time for acceptance will be one year.
 - Peter Weber will be OISRA's "go-to" person throughout the process and will be helping OISRA anticipate what information would be helpful to put before the OSAA Delegate Assembly.
 - OISRA will send Peter the initial request as soon as possible. See final bullet point for more specifics.
 - Peter may ask for more clarification or information that he thinks would be helpful
 - Peter meets with staff in June. They will be looking at emerging sports and thinking about any new pieces of information that have not yet been addressed. Staff may generate more questions for OISRA to answer.
 - Peter meets with the OSAA Executive Board in late July. After this meeting, he may have questions that are generated by the Executive Board.
 - The Executive Board are all members of the Delegate Assembly
 - O OISRA responds to requests for more information as we hear from Peter.
 - Delegate Assembly's next meeting is October This is the first opportunity for the Delegate Assembly to see OISRA's information and have a first reading of OISRA's desire to be recognized.
 - If OISRA has all its information prepared for the October meeting, then Peter
 will be getting out information <u>prior to that meeting</u> announcing that skiing will
 be making a request at that meeting.
 - The Delegate Assembly includes representatives of athletic directors and school superintendents
 - The Delegate Assembly can ask questions and Peter Weber can get back to OISRA with these questions.
 - Delegate Assembly meets again in April, and this would be the earliest time they might make a decision about an emerging sport/activity.

- After the October meeting, Peter would be talking to athletic directors to get feedback prior to the April meeting.
- Schools take on insurance for all activities prior to the state championships.
 - All but three school districts in the state have their insurance through PACE, out of Salem.
 - OISRA could be pro-active and find out from PACE how adding ski racing would change a school's insurance policy.
 - A statement from PACE could be helpful when talking to school administrators about skiing becoming an OSAA emerging sport.
 - For example, the sport of clay targets showed PACE everything they do from a safety standpoint, and PACE signed a letter addressed to school administrators saying PACE would not have an issue if their school added clay targets as an activity.

Surveying school administrators

- Peter highly recommends talking to school administrators prior to turning in a request so their responses can be part of the request.
- Recommend having ski coaches contact school administrators they have been working
 with in the past. [Post meeting agreement between Mike and Dave should also have
 a board representative present when coaches meet with school administrators to be
 sure the information presented during the meeting is accurate.]
- It's possible that a school administrator may feel differently about ski racing if it were sanctioned by OSAA.
- Administrators from schools that fully support ski racing (Lake Oswego and Lakeridge, for example) may be a resource for talking to other school administrators – to explain how they oversee ski racing and how they would do things if skiing became sanctioned by OSAA.
- The OSAA Delegate Assembly is comprised of fellow administrators.
 - Anything you can do prior to October to get in front of administrators would be helpful when the Delegate Assembly is making their decision.
- All emerging sports/activities will have different nuances
 - The role OISRA already has in place for ski racing is much different from what exists for other groups OSAA is now considering.
 - O Ski racing will not be treated as other traditional OSAA sports. Ski racing is similar to the activities of music, dance, and cheerleading. When OSAA brought on these activities, they already had their own coaches' associations that had been overseeing the activities. The OSAA's relationship with the dance/drill coaches' association and cheer coaches' association is much different than their relationship with traditional sports.
 - Ski racing would not need to use OSAA sports classifications— all classifications could compete together until there were larger numbers of participants. For example, OSAA orchestra does not have classifications.

- Ski racing could be organized by districts (leagues) that are called "special districts" by OSAA.
- Ski racing would be considered ONE activity which includes Alpine and Nordic ski racing as two different events, such as events in track and field.

OSAA Policies allow for

- Volunteer coaches schools do not have to pay salaries for coaches of OSAA sports/activities. Though, all coaches (paid or volunteer) must take the same training courses.
- Some online schools are OSAA Associate Member Schools If an OSAA Associate
 Member school does not have a ski program, then the student at that school can ski for
 a resident public school.
- Students who attend private schools that do not offer ski racing can ski for a resident public school, if the public school agrees.
- OSAA club sports these are OSAA sanctioned sports that the school does not fully support financially, such as tennis and golf.
 - Kids/families have to pay a participation fee to the school
 - Often does not have a paid coach or coach is paid very little
 - Kids/families have to do a lot of fundraising
 - Travel is not provided as much
- OSAA sanctioned activities (such as Cheer and Dance) these activities typically have even less financial support from schools than the OSAA club sports.
 - Kids/families pay a participation fee to the school
 - Kids/families pay for their own coaches' stipends
 - Kids/families pay for their own uniforms and equipment
 - School may provide some transportation
- OSAA sports have some leagues where schools pay into a league fund (Mt. Hood Conference, for example) so there is one funding source that covers the cost of some tournaments.
- OSAA does not allow an OSAA team to compete against a non-OSAA team.
 - Girls Lacrosse, which is applying to be an OSAA emerging sport, has questions about the way they are now using girls who attend 3 different large schools to play on one "Bend team" as they are trying to grow their program. OSAA is looking at this question, because OSAA typically applies their cooperative sponsorship structure only to groups of smaller schools.
 - Have to figure out if lacrosse wants to request to the Delegate Assembly that they be treated differently than the way the OSAA rules currently are applied to such a situation.
 - Similarly, skiing may want to request that they be treated differently than the way OSAA rules apply for competitions with non-OSAA teams.
- OSAA would finance the state championships whenever ski racing becomes a full OSAA sport/activity. (AFTER the provisional period.)

- OSAA typically pays for the venue, the officials, insurance, and some of the transportation costs (based on a reimbursement formula) for participating teams and individuals.
- OSAA does not charge the schools or the athletes extra for the state championships.
- Schools pay OSAA an \$85 activity fee per sport or activity and \$1,000 for annual OSAA membership fee. And sponsors provide other income for OSAA.
- The current OSAA sponsors are recognized at the state championships
 - Can work with any sponsors OISRA is currently working with
- May be possible to work out ways for OISRA to help offset financial issues OSAA might have for paying the expenses for skiing state championships.
- Different state championship events have different "extra" activities that are financed by funding sources other than OSAA.
 - One example is 1A and 2A basketball state championships having seafood feed and 3-point contest that are funded by local organizing committee
 - Nuances are different and OSAA does not have to pay for these types of activities that happen at an OSAA state championship event.
- Some questions cannot be answered at this time, because the whole process of taking on emerging sports/activities is new for OSAA.
 - Don't know what would happen if some schools accepted skiing and some schools did
 - Don't know what the schools' appetite is for taking on something new when they have significant budget cuts because of the pandemic
 - Boys Lacrosse, Girls Lacrosse, esports, and clay target are also asking questions, and they are each a little bit different. As OSAA moves into this, things will start to flesh out.
 - Because emerging sports/activities are new to OSAA, OSAA will have a more open mind than they have for their traditional sports.
- OSAA Executive Board's support for emerging sports/activities.
 - OSAA Executive Director is willing to take the time to have all the conversations to work through everyone's concerns.
 - He will answer questions and provide information with the goal of putting emerging sports in the best light to the schools.
 - o Peter Weber can be contacted at any time by email.
- Understanding why the Oregon Department of Education stopped vetting extracurricular activities
 - OSAA had been on the State Board of Education list of approved extracurricular activities organization.
 - Because all approved extracurricular activities organizations were under the auspices of the Department of Education, the Dept. of Education ended up having to defend OSAA in several high profile OSAA lawsuits, which were costly and time consuming for the Dept. of Education.

- The Department of Education decided to cut loose their ties to ALL extracurricular activities organizations, thereby reducing their oversight liability and responsibilities.
- OSAA is a private non-profit organization, so why does OSAA have to follow the governor?
 - 245 of the OSAA member schools are public entities and are run by the Department of Education
- How has OSAA been responding to pandemic?
 - OSAA put out Phase I guidance on May 20th
 - Are waiting on Phase II guidance from the state before putting out OSAA's Phase II guidance
 - Still confusion from overlapping guidelines
 - Be patient
- How best to present OISRA's request to OSAA
 - Include structure of what OISRA now is and vision for how OISRA would look if ski racing were under OSAA
 - o Include ways things would stay the same and the pieces that would change
 - For the finalized request that goes to the Delegate Assembly in October, show that
 OISRA has talked to schools and their responses
 - Include some possible financial suggestions (volunteer coaches and other income sources, for example).
 - List specific things that have come up that we may need to address
 - Have a narrative that says we've been doing this, it is good for kids, it is good for schools, and we want to come under OSAA and this is how we see that working
 - Basically, think in terms of responding to a school administrator's viewpoint of: "What is good about having ski racing become an OSAA emerging sport?" "How much time will it take for my school?" "What will it cost my school?" "Why would I change the way ski racing has been happening at my school for decades?"
 - OISRA goal is to get more kids involved without being a big change in the way things "work."
 - Being under OSAA has the potential to get more schools involved, especially those that
 are uncomfortable about supporting any sport that is not an OSAA-sanctioned sport –
 and the end result is more opportunities for kids.

Appendix C

1.1 Wax Rule Change

MOTION: Kelly C. moves to accept the Wax Rule change and list of approved glide waxes as recommended by the Rules Committee. See below. Gene H. seconds.

VOTE: Unanimous approval.

The intent of OISRA wax rules is to provide fairness while minimizing costs, avoiding health hazards, and protecting the environment.

The OISRA Nordic Steering Committee will create a list of approved glide waxes, which will be the only waxes allowed in the glide zone for all OISRA sanctioned races.

The list will reflect a move towards fluoro-free glide waxes as that change takes place. Coaches are advised not to purchase new fluoro products.

For the kick zone, all commercially-available can and klister waxes are allowed. Products for de-icing on non-wax skis will be listed on the approved glide wax list.

Any skis that have been previously waxed with a wax that is not on this list will need to be cleansed by waxing, scraping and brushing two times with a wax on the approved list before they can be used in an OISRA sanctioned event.

This list is a living document that can be amended by the Steering Committee at any time. The Steering Committee will be guided by the intent of the rules.

List of approved glide waxes (April 2020)

Brand	Wax/Line
FastWax	High Speed Lines, High Speed Low Fluoro Lines
Prairie Ski/Ulla	Naturals - All Non Fluoro Glide Wax
SkiGo	LF, NF - Lines in Liquid or Paraffin
Solda	F15 Liquid or Paraffin, Techno Red, Universal, OK Liquid, HC1, EcoJet
Swix	LF, CH - Lines in Liquid or Paraffin
Toko	LF Dibloc, LF Tribloc, HC, NF, Xcold Powder, Express - Lines in Liquid or Paraffin
Vauhti	LF, LF Race, Clean and Glide, Quick Base - Lines in Liquid or Paraffin